

# DETROIT BUSINESS OPPORTUNITY PROGRAM

## EXECUTIVE BUSINESS ROSTER



### BUSINESS ROSTER – OWNERS AND EXECUTIVES | UPPER MANAGEMENT DETROIT HEADQUARTERED BUSINESSES ONLY

**Business Name:** \_\_\_\_\_

1. List all stock owners. If owner does not work for business, enter “not on payroll” under Work Location Address.
2. List all executives/upper management, for example but not limited to CEO, COO, CFO/Controller, Chairman, Vice Chairman, President, Vice President, Executive Vice President, Senior Vice President, Partner, Executive Director, etc. Please print and complete ALL columns.

Full Name	Title	Date Hired	Total Hours Worked Per Week	Hours Worked in Detroit ONLY	Work Location Address	Percentage of Ownership
			<b>TOTAL HOURS</b>	<b>TOTAL HOURS</b>		<b>TOTAL = 100%</b>

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**It is the goal of the Detroit Business Opportunity Program (DBOP), to increase & promote growth for Detroit’s business community through visibility, capacity building, and network expansion while assisting Detroit businesses to be the driving force in Detroit’s economy.**

- **Detroit Based Business (DBB)**- A business located in Detroit for at least one taxable year.
- **Detroit Headquartered Business (DHB)**- A business whose chief executive officer and highest-level management staff perform at least 51% of their work in an administrative center located within Detroit and qualifies as a DBB.
- **Detroit Small Business (DSB)**- Any business located operating within Detroit for at least three years, meets size or annual gross receipt requirements based on industry type, and qualifies as DBB.
- **Detroit Based Micro Business (DBMB)**- Any business located and operating within Detroit for at least two years, with annual gross receipt of \$1 million or less, has 15 or fewer employees, and qualifies as DBB.
- **Minority-Owned Business Enterprise (MBE)**- A business at least 51% minority-owned
- **Woman-Owned Business Enterprise (WBE)**- A business at least 51% woman-owned
- **Detroit Resident Business (DRB)**- Any business with four or more employees, at least 51% of whom are Detroit residents
- **Mentor Venture (MV)\***- A joint venture of separate firms one of which is a Detroit certified business that has been created to perform a specific contract by written agreement and meets the criteria for MV as described in the City Ordinance.
- **Joint Venture (JV)\*** - Two firms that collaborate on a project of which one of the firms is a Detroit certified business and meets the requirements for JV as described in the City Ordinance.
- **Construction Workforce Development Business (CWDB)**- A construction firm that operates an apprenticeship program registered with the State of Michigan or the U.S. Department of Labor
- **Construction Workforce Investment Business (CWIB)**- A construction firm that provides health insurance and retirement benefits to employees working on the proposed construction contract

***\* MV & JV certifications are governed by the Office of Contracting & Procurement at this time***

Equalization Credits at a Glance			
<u>Certification</u>	<u>Credits Offered</u>	<u>Certification</u>	<u>Credits Offered</u>
Detroit Based Business (DBB)	2%	Detroit Resident Business (DRB)	5%
Detroit Headquartered Business (DHB)	5%	Mentor Venture (MV)	1%
Detroit Small Business (DSB)	1%	Joint Venture (JV)	2%
Detroit Based Micro Business (DBMB)	2%	Construction Workforce Development Business (CWDB)	3% (high impact contractors only)
		Construction Workforce Investment Business (CWIB)	3% (high impact contractors only)

**\*\* High impact construction contract is defined as a construction contract having a value of \$1,000,000.00 dollars or more.**

## ***Benefits Included***

- Exclusive member appreciation events
- Networking & capacity building opportunities
- Equalization credits
- Visibility on City’s website